Office of Research Awareness Series – Developing a Targeted Funding Search with PIVOT

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Developing a Targeted Funding Search – Agenda

- Office of Proposal Support Services – Who we are
- Navigating PIVOT: An Overview
- “Follow-along” demo of PIVOT database
- Additional resources & subscription funding opportunity databases
Office of Proposal Support Services

Who We Are
Who is the Office of Proposal Support Services?

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Chetna Chianese, Associate Director
Sarah Workman, Assistant Director
Jeffrey Falchi, Research Information Mngr

Location
226 Lyman Hall

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Website
https://research.syr.edu/proposal-support-services/
What Does Proposal Support Services Do?

- One of the five subunits of the Office of Research [https://research.syr.edu](https://research.syr.edu)
- “Research development”
- Institution-wide internal grant programs “CUSE Grants”
- Limited submission and award nomination management
- Funding opportunity circulation and grant development for large and/or multidisciplinary projects
- Hub of the “SURD Team”
Proposal Support Services: Trainings and Presentations

PSS Trainings and Presentations are available on the Office of Research website under Proposal Support Services.

<table>
<thead>
<tr>
<th>Presentation Title</th>
<th>Date</th>
<th>Recording</th>
<th>Slides</th>
</tr>
</thead>
<tbody>
<tr>
<td>CUSE Grant Application Information Session</td>
<td>1/20/2021</td>
<td>Recording</td>
<td>Slides</td>
</tr>
<tr>
<td>Office of Research Awareness: Intellectual Property</td>
<td>1/27/2021</td>
<td>Recording</td>
<td>Slides</td>
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<td>and Technology Transfer at SU</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>CUSE Grant Application Humanities Information Session</td>
<td>1/29/2021</td>
<td>Recording</td>
<td>Slides</td>
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<tr>
<td>Office of Research Awareness: Introduction to the Office</td>
<td>2/3/2021</td>
<td>Recording</td>
<td>Slides</td>
</tr>
<tr>
<td>of Research Integrity and Protections</td>
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<tr>
<td>CUSE Grant Application Arts Information Session</td>
<td>2/5/2021</td>
<td>Recording</td>
<td>Slides</td>
</tr>
<tr>
<td>Publishing Your Humanities Book: Know Your Audience,</td>
<td>2/19/2021</td>
<td>Recording</td>
<td>Slides</td>
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<tr>
<td>Reach Your Readers</td>
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<tr>
<td>Office of Research Awareness: Using Experts@Syracuse to</td>
<td>3/3/2021</td>
<td>Recording</td>
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<td>Manage Researcher Profiles</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Write Winning Grant Proposals: National Science</td>
<td>3/11/2021 -</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Foundation Focus</td>
<td>3/12/2021</td>
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Navigating PIVOT
Navigating PIVOT

What is Pivot?

https://pivot.proquest.com/

Pivot is a database containing active funding opportunities for all disciplines and project types.

It includes a wide variety of funding types, including federal U.S. government, private foundations, and corporate and international funding opportunities.
Navigating PIVOT: Signing In

**Pivot**

Signing in with Shibboleth

1. Navigate to page
2. Select institution
3. Login with SUID & PW
4. Finalize your account
Navigating PIVOT: Existing Users

Existing Pivot Users

1. Sign in
2. Connect your institutional credentials to your existing account

Note: Anyone with an syr.edu email is eligible for a Pivot account.

If you leave SU for another institution with a subscription, your account can be affiliated with your new institution.
Navigating PIVOT: Claiming/Creating Your Profile

• If it is your first time logging in, select “Claim Profile” in the user menu
• Create your profile following the on-screen steps
Populating Profiles

• From Home Page, Select “My Profile”
• Click link on top right to edit
• Add in Keywords so that Pivot’s Advisor can suggest funding opps
• Add in your ORCID to automatically pull in your publications
• Or manually add in your publications, grants, and patents
Funding Opps Matched by Profile

- Pivot will match funding opportunities based on your keywords and profile and send you weekly emails.
Utilizing Profiles (SU)

• Use profile pages to conduct a simple search for funding opportunities without keywords ... look up colleagues or aspirational peers.

• Search inside Syracuse University by entering a name in the search box on the main profile page (upper image)

• Select the persons name and check their profile for funding opportunities (lower image)
Utilizing Profiles (External)

- Select “Advanced Search” from profile page to look for profiles at other institutions.
- Select “Search outside my institution” then fill in “search by Name” fields.
- If the person has a position with an institution with a Pivot subscription, you can view their profile and funding opportunity matches.
- Use this to search for profiles of researchers you frequently cite – or to look up peers.
Navigating PIVOT: Conducting a Funding Search
Browsing by Keyword

• Utilize the interactive Pivot wheel chart on the main funding page to browse by field or subfield
  
• Browse to see what subfields are receiving the most funding

• Also shows how subcategories of funding are organized in Pivots keywords
Advanced Search

- Amount
- Deadlines
- Limited Submission
- Applicant/Institution Location (preset)
- Activity Location
- Citizenship*
- Funding Type*
- Keyword*
- Applicant Type*
- Funder Type
- Country of Funder
- Recently Added
- Exclude Opportunities matching
Advanced Search “Musts”
Navigating PIVOT: Save Your Search

1. Click “Save search” to save your search.
2. Choose a name for your search.
3. Check box if you would like to receive a weekly email containing new or updated opps from this query.
## Example Funding Opps data table

don’t recreate the wheel each time!

<table>
<thead>
<tr>
<th>Funder</th>
<th>Link</th>
<th>Program</th>
<th>Eligibility</th>
<th>Amount</th>
<th>Progress</th>
<th>Deadline</th>
<th>Submitted</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alfred P. Sloan Foundation</td>
<td><a href="https://sloan.org/">https://sloan.org/</a></td>
<td>Public Understanding - New Media</td>
<td>501 (c)(3) Organizations</td>
<td>$20,000 - $1,350,000</td>
<td>Rolling</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Knight Foundation</td>
<td><a href="https://knightfoundation.org/article/s-a-call-for-ideas-immersive-technology-in-the-arts">https://knightfoundation.org/article/s-a-call-for-ideas-immersive-technology-in-the-arts</a></td>
<td>Immersive Technology in the Arts</td>
<td>Artist + University/Arts Institution</td>
<td>$100,000 - $150,000</td>
<td>Round 1 - Submitted</td>
<td>9/12/2019</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>National Geographic Society</td>
<td><a href="https://www.nationalgeographic.org/funding-opportunities/grants/what-we-fund/">https://www.nationalgeographic.org/funding-opportunities/grants/what-we-fund/</a></td>
<td>Storytelling Grant</td>
<td>501 (c)(3) Organizations</td>
<td>$10,000 - $30,000</td>
<td>Informational interviews with previous recipients</td>
<td>10/8/2019</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HTC Vive for Impact</td>
<td><a href="https://forimpact.com/">https://forimpact.com/</a></td>
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Follow Along PIVOT Demo

With Lenny Grant, Assistant Professor, Writing Studies, Rhetoric & Composition
Follow Along PIVOT Demo

• Research summary, in keywords:
  – humanities, health humanities, medical humanities, public or engaged humanities, rhetoric, literacy, trauma, communication, community, engaged humanities, participatory action research, and case studies

• Search 1: I seek funding to *do the thing*

• Search 2: I seek funding to *write the book*
Additional Resources
Subscription Databases @SU

Foundation Directory Online (FDO)

https://library.syr.edu

1. Select databases
2. Enter “Foundation”
3. Select FDO
Subscription Databases @SU (cont.)

**FDO** - THE place for information on Foundation giving:

Who gave what for what?

(Lists of grants by year)

What are their interests?

(Detailed funder profiles)

Where are they giving & to whom?

(Maps & tables of grant types)

*Use Help Videos* to maneuver!

*Use Advanced Search* to narrow search
Questions?
Thank You

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